

30 March 2022

Markets Announcements Office
ASX Limited

Eagers Automotive to acquire leading ACT dealership group

Eagers Automotive Limited (ASX: APE) announces that it has entered into a non-binding agreement with WFM Motors Pty Ltd and its associated entities to acquire a portfolio of dealerships and associated properties located in Canberra, Australian Capital Territory (ACT)¹.

Eagers Automotive has agreed to acquire the dealership group and properties for a total purchase price of approximately \$205 million.

The dealership group comprises a balanced portfolio of brands including Toyota, Ford, Volkswagen, Jeep, Lexus, Subaru, Mitsubishi, Volvo and GMSV situated in Belconnen, Fyshwick, Phillip and Gungahlin. The dealerships operate across 10 owned properties¹ and three commercially leased sites.

The annual turnover of the dealership group is approximately \$450 million and there are approximately 400 employees who will remain with the business ensuring a smooth transition for customers, staff and our OEM partners.

Commenting on the acquisition, Eagers Automotive CEO Keith Thornton, said:

"The ACT is a key strategic region and has long been identified by Eagers Automotive as an opportunity to grow our national footprint. The acquisition of this established high-quality dealership group marks an attractive entry point into this region for Eagers Automotive which offers immediate scale and scope for future growth. The portfolio is high performing, representing leading manufacturers, and is situated in prime operating locations around Canberra.

Our acquisition of the associated properties is consistent with the ongoing execution of our Next100 strategy and will provide the platform to expand our parallel businesses into the ACT, including easyauto123, our national fixed price pre-owned business."

The transaction is subject to customary conditions precedent including finalisation of due diligence, transaction documentation, finance approval, and OEM and landlord consents.

The transaction is also subject to shareholder approval due to the relationship between Nick Politis and the various selling entities. Mr Politis is a member of the Eagers Automotive board of directors and also controls the selling entities.

Eagers Automotive shareholders will be asked to approve the transaction at an Extraordinary General Meeting which is anticipated to be held in June 2022. Further information on the transaction, including an Independent Expert's Report and property details, will be available for shareholders to consider prior to the meeting.

¹ All property in the ACT is held by way of Crown Lease, rather than freehold as in other States.

-ENDS-

Authorised for release by the Board.

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